# Agenda Town of Fairhaven Broadband Committee

## Date: March 31, 2020, 7:00 p.m. E.T.

## Conference Bridge Information:

Join Zoom Meeting - Log onto: https://zoom.us/j/387193399 or call 1-929-205-6099 Meeting ID: 387 193 399 # RECEIVED BY TOWNCLERK'S OFFICE THURSDAY MARCH 26, 2020 1:25PM

#### **Committee Members:**

- Bob Espindola
- o Derek Frates
- o Sean Powers
- o John Methia
- o Jay Simmons
- o Suzann Dwyer
- o Jeff Christensen, EntryPoint Networks
- Devin Cox, EntryPoint Networks

#### Agenda Items:

- Review Minutes from February Meeting
- o Review EntryPoint Scope of Work
- Review Timeline for Scope of Work
- o March Achievements
  - o Comparisons of Different Municipal Broadband Models
  - Begin Collecting Invoices
- April Project Milestones
  - Begin Developing Strategy All
  - o Evaluate Middle Mile Options EntryPoint
  - Evaluate Options for Legal Structure Fairhaven
  - Select Neighborhoods for Cost Modeling Fairhaven
  - Continue with Market Analysis All
  - Assess Existing Infrastructure
- o Requests for Committee Members
  - Collect Internet Invoices from 50 100 Co-workers, Friends, Family Members
  - Select Neighborhoods for Cost Modeling
  - Engage City Attorney on Analysis of Legal Structure Options
- Future/next meeting action items?
  - Review action items for next meeting
  - o Schedule April, May, June, and July Meetings
  - Next month Review timeline for April meeting

### Scope of Work:

EntryPoint's Consulting Services Group, will work with the Broadband Committee to develop a *Broadband Master Plan* and Feasibility Analysis for the Town of Fairhaven. The contemplated Scope of Work will be performed in coordination with Fairhaven's Broadband Committee and includes the following:

- Develop Broadband Strategy
- □ Conduct SWOT Analysis
- □ Assess Existing Broadband Infrastructure
- □ Conduct Market Analysis
- □ Prepare Community Engagement Plan & Timeline
- □ Assist with Early Community Engagement Efforts
- □ Coordinate Broadband Surveys with Residents and Businesses in Wilbraham
- □ Prepare Comparison of Municipal Broadband Models
- □ Prepare a High-level Fiber Optic Network Design and Materials Cost Summary
- Prepare Cost Analysis
  - Prepare Projected Capital Expenditures and Funding
  - Prepare Projected Income and Cash Flow
- □ Coordinate with Potential Project Partners
  - o Middle-Mile
  - Internet Service Providers
  - Engineering
  - Construction
- □ Assist with Introduction of Potential Financial Partners for a Project
- □ Coordinate Planning for Financing Options
- □ Assist with Securing Legal Opinions to Establish Authority to Build Broadband Infrastructure
- □ Conduct Risk Analysis
- □ Assist with Preparation of RFP for Engineering & Construction

