Agenda Town of Fairhaven Broadband Committee

Date: March 31, 2020, 7:00 p.m. E.T.

Conference Bridge Information:

Join Zoom Meeting - Log onto: https://zoom.us/j/387193399 or call 1-929-205-6099 Meeting ID: 387 193 399 # RECEIVED BY TOWNCLERK'S OFFICE THURSDAY MARCH 26, 2020 1:25PM

Committee Members:

- Bob Espindola
- o Derek Frates
- o Sean Powers
- o John Methia
- o Jay Simmons
- o Suzann Dwyer
- o Jeff Christensen, EntryPoint Networks
- Devin Cox, EntryPoint Networks

Agenda Items:

- Review Minutes from February Meeting
- o Review EntryPoint Scope of Work
- Review Timeline for Scope of Work
- o March Achievements
 - o Comparisons of Different Municipal Broadband Models
 - Begin Collecting Invoices
- April Project Milestones
 - Begin Developing Strategy All
 - o Evaluate Middle Mile Options EntryPoint
 - Evaluate Options for Legal Structure Fairhaven
 - Select Neighborhoods for Cost Modeling Fairhaven
 - Continue with Market Analysis All
 - Assess Existing Infrastructure
- o Requests for Committee Members
 - Collect Internet Invoices from 50 100 Co-workers, Friends, Family Members
 - Select Neighborhoods for Cost Modeling
 - Engage City Attorney on Analysis of Legal Structure Options
- Future/next meeting action items?
 - Review action items for next meeting
 - o Schedule April, May, June, and July Meetings
 - Next month Review timeline for April meeting

Scope of Work:

EntryPoint's Consulting Services Group, will work with the Broadband Committee to develop a *Broadband Master Plan* and Feasibility Analysis for the Town of Fairhaven. The contemplated Scope of Work will be performed in coordination with Fairhaven's Broadband Committee and includes the following:

- Develop Broadband Strategy
- □ Conduct SWOT Analysis
- □ Assess Existing Broadband Infrastructure
- □ Conduct Market Analysis
- □ Prepare Community Engagement Plan & Timeline
- □ Assist with Early Community Engagement Efforts
- □ Coordinate Broadband Surveys with Residents and Businesses in Wilbraham
- □ Prepare Comparison of Municipal Broadband Models
- □ Prepare a High-level Fiber Optic Network Design and Materials Cost Summary
- Prepare Cost Analysis
 - Prepare Projected Capital Expenditures and Funding
 - Prepare Projected Income and Cash Flow
- □ Coordinate with Potential Project Partners
 - o Middle-Mile
 - Internet Service Providers
 - Engineering
 - Construction
- □ Assist with Introduction of Potential Financial Partners for a Project
- □ Coordinate Planning for Financing Options
- □ Assist with Securing Legal Opinions to Establish Authority to Build Broadband Infrastructure
- □ Conduct Risk Analysis
- □ Assist with Preparation of RFP for Engineering & Construction

