

#### Fairhaven Board of Selectmen

#### **April 30, 2018 Meeting Minutes**

**Present**: Chairman Daniel Freitas, Vice Chairman Charles Murphy, Clerk Robert Espindola Town Administrator Mark Rees, and Administrative Assistant Vicki Paquette.

Mr. Freitas called the meeting to order in the Town Hall Banquet Room at 6:30 p.m. The meeting was recorded by Cable Access. An audio recording was made for the purpose of minutes.

#### **MINUTES**

Mr. Murphy motioned to approve the minutes of the April 9, 2018 meeting, open session. Mr. Espindola seconded. Vote was unanimous. (3-0)

Mr. Murphy motioned to approve the minutes of the April 19, 2018 meeting, open session. Mr. Espindola seconded. Vote was unanimous. (3-0)

Mr. Murphy motioned to approve the minutes of the March 12, 2018 meeting, open session. Mr. Espindola seconded. Vote was unanimous. (3-0)

#### TOWN ADMINISTRATORS REPORT

Mr. Rees updated the Board on several matters:

- Mr. Rees reported that he has been preparing for Town Meeting, May 5, 2018
- Mr. Rees received word from the Massachusetts Historical Commission that the Stratford Group has been awarded a \$200,000 tax credit for the Oxford School
- Mr. Rees, DPW Superintendent Vincent Furtado and Health Agent Mary Kellogg attended a Recycling IQ Kick off meeting this morning where the Town was awarded a \$30,000 grant
- Mr. Rees reported that the Environmental Protection Agency (EPA) Seperfund cleanup will begin the cleanup North of Coggshall Street

- Mr. Rees told the Board that Finance Director, Wendy Graves and Human Resources Director, Anne O'Brien will be eliminating the employee time clock and implementing a new electronic tracking system for hours and leave
- Mr. Rees said he will be attending an Economic Development Seminar in Worcester, MA on Tuesday, May 1, 2018

#### COMMITTEE LIASON REPORT

Under Committee liaison reports:

- Mr. Murphy reported to the Board that the Commission on Disability, at their latest meeting discussed the budget for Town Meeting and the Community Preservation Committee appropriation of funds for the automatic door openers for Town Hall. They are also discussing the facilities study to look at the front of Town Hall.
- Mr. Murphy noted that on May 10, 2018 there will be a technology session for elders by the Office of Elder Affairs.
- Mr. Murphy reminded the Board that the Cherry Blossom Festival at the Whitfield-Manjiro House will be this Sunday, May 6, 2018.
- Mr. Espindola offered his thanks the members Fire Department for joining in at the last volleyball game offered by the Wellness Committee

#### SMEC WALK - A- THON

Mr. Murphy made a motion to support the Southeastern MA Educational Collaborative (SMEC) Walk - A - Thon on September 22, 2018. Mr. Espindola seconded. Vote was unanimous. (3-0).

#### MUNICIPAL RECYCLED PROCUREMENT POLICY

Mr. Rees told the Board that the Board of Health is actively pursuing grant funds and as a condition for some of those grants that the town have a municipal recycling procurement policy. Mr. Rees said he searched existing records and found a policy from another town. He is looking to adopt a similar policy for the Town Hall municipal building. Mr. Murphy made a motion to approve the Municipal recycling policy. Mr. Espindola seconded. Vote was unanimous. (3-0)

#### **VOLUNTEER CHECK**

Council on Aging Director, Anne Silvia was in attendance to present a mock check that represented all the hours put in by the volunteers at the Senior Center. She calculated that if each volunteer were given \$12 an hour the Town would have paid out \$248,556.00. Mrs. Silvia told the Board that she recently held a volunteer luncheon at the Council on Aging to thank the

volunteers for their time. She had over 70 volunteers that were celebrated. Selectmen thanked Mrs. Silvia for all her hard work she has done at the Council on Aging.

#### MACKATAN GENERAL STORE

Mr. Rees explained to the Board that this is a routine change. There is no change in the premise or manager, they are just adding another shareholder. Troy Tonnessen will be the new share holder for Mackatan General Store. Mr. Murphy made a motion to approve the change of Officers/Directors, Change of Stock Holder and Issuance of Stock for Mackatan General Store. Mr. Espindola seconded. Vote was unanimous. (3-0)

#### **MIKE'S RESTAURANT**

Mr. Murphy made a motion to approve the pledge of license for Mike's Restaurant. Mr. Espindola seconded. Vote was unanimous. (3-0)

#### PREPARATION FOR TOWN MEETING

In attendance were Anne O'Brien, Human Resources Director, and Finance Director Wendy Graves. Chairman of the Finance Committee Pat Elliot as well as Finance Committee members Bernard Roderick, Lisa Plant, Kathy Carter, Bob Furtado, Jessica Dwelly, and Tracy Diggins were also present. Mr. Rees stated that he had met with members of the Finance Committee last week on the recommendations. Mr. Rees told the Board that the wage and classification plan was started before he arrived in Fairhaven. He reminded them that Article 5 (See Attachment A) is based on position not the person holding the position. The recommendation at Town Meeting is to ask to transfer the money based on budget. Article 10 (See Attachment B) is to recommend for FY 19. Mr. Murphy stated he was very strong 4 years ago about wage and compensation and remembers it was a very heated discussion. He feels we should make sure to pay our employees equally. His feelings haven't changed since then. Mr. Espindola was very pleased about the results. He said that the Board is aware that pays are low and we need to play catch up now. Ms. O'Brien stated that under the current laws municipalities need to show that they are making efforts to have gender equality. Mr. Rees explained that under the new personal by-law it removes the Personnel Board and the Town Administrator has to bring the information before the Board of Selectmen. There would also have to be a public hearing. The money can't be spent until the Board of Selectmen vote to expend it. Chairman Freitas feels there may be an issue because some employees may feel like they should be getting paid more than what the plan has come back as. Finance Chair Mr. Elliot said his committee has not had a chance to digest the information in depth and would like more time to discuss it. Mr. Rees explained that an expert consultant put together the system and employees will start on a step closest to where they are at now and they will move up steps. The study was paid for through a grant.

Some members of the finance committee are unsure of the plan and feel careful consideration should be taken because this plan will be in place for a long time.

Both Fire Chief Tim Francis and DPW Superintendent spoke to the Board to say they feel that department heads have been fighting for this for a long time. They are losing good employees because other towns are more competitive with their wages. Fairhaven is paying to train these employees and they are going elsewhere. Some longtime employees have not seen pay raises in many years because they have reached their top step.

Mr. Rees will put together options for the Board of Selectmen and the Finance Committee to consider.

#### COMMUNITY BIKE SHARE PROGRAM

Mr. Phil Hallstedt from VeoRide was on hand to speak to the Selectmen about a dockless bike share program he represents. He brought a sample bicycle for the Board to see. Mr. Hallstedt explained that the bike was designed for bike shares. The Company is seeking permission to deploy a set of bikes to the Town. The bike is ordered through an app on your phone, the app will then unlock the bike for someone to rent at .50 per 15 minutes. There bike is tracked and is solar operated. Mr. Murphy like the idea and thinks this is great for visitors and tourists as well as out residents. Mr. Espindola said the efforts will be coordinated through the Bikeway Committee, Council on Aging, Recreation Center and the DPW. Mr. Hallstedt said his company would like to partner with local bike shops and would like to encourage bike safety. Mr. Murphy made a motion to authorize the Town manager to sign the agreement sign on behalf of the Board of Selectmen subject to the agreement be reviewed by Town Counsel. Mr. Espindola seconded. Vote was unanimous. (3-0) (Attachment C)

#### **BPW VACANCY**

Mr. Rees explained that there will be a court hearing next week. There will be a request to ask the Judge to order a recount. If there is still a tie after the recount then a decision will need to be made for the next step on this process.

#### **OTHER BUSINESS**

Mr. Murphy told the Board that the Rotary Club recently held a talent show in the Town Hall auditorium and it was well attended. Mr. Espindola stated that the Bike Path Cleanup was held yesterday. He also reminded the Board that the South Coast Bike Alliance will be Thursday, May 2, 2018 at Fort Taber in New Bedford. Mr. Espindola also thanked the Board for their support on the Bike Share program.

Mr. Murphy made a motion to adjourn at 8:26 pm. Mr. Espindola seconded. Vote was unanimous. (3-0)

Respectfully Unckn & Paquette

Vicki L. Paquette

Administrative Assistant (Approved on 5/14/2018)

**Documents appended:** 

A: Article 5 B: Article 10

C: Veo Bike Share

## Attachment A

ARTICLE 5: Amended FY18 General Fund Fund Budget	Town Meeting Approved FY18	Budget Shortfalls	Pay and Classification  Distribution	FY18 Budget Adjusted
GENERAL GOVERNMENT				
MODERATOR				
Salaries & Wages	\$800	\$0	\$0	\$800
SELECTRAFAL/TOWN ADDAMNSTDATES				
SELECTMEN/TOWN ADMINISTRATOR	***			
Salaries & Wages	\$384,849		\$7,000	\$391,849
Operating Expenses	\$57,340			\$57,340
S/T	\$442,189	\$0	\$7,000	\$449,189
TOWN ACCOUNTANT				
	4000000			
Salary & Wages	\$122,470		\$2,000	\$124,470
Operating Expenses S/T	\$43,475	24770		\$43,475
3/1	\$165,945	\$0	\$2,000	\$167,945
FINANCE DIRECTOR (TREASURER/COLLECTOR)				
Salaries & Wages	6225.047			**************************************
Operating Expenses	\$335,847		\$1,700	\$337,547
S/T	\$93,552		Name of the Control o	\$93,552
3/1	\$429,399	\$0	\$1,700	\$431,099
TOWN CLERK/ELECTIONS				
Salaries & Wages	£100.000			1
Operating Expenses	\$109,908			\$109,908
S/T	\$31,141			\$31,141
3/1	\$141,049	\$0	\$0	\$141,049
ASSESSORS				
Salaries & Wages	¢152.756			Y
Operating Expenses	\$153,756		\$9,800	\$163,556
S/T	\$32,854		TOTAL CONTRACTOR	\$32,854
3/1	\$186,610	\$0	\$9,800	\$196,410
TOWN HALL				
Salaries & Wages	¢54.124		4500	
Operating Expenses	\$54,134 \$80,375		\$600	\$54,734
S/T	\$134,509	ća	ćcao	\$80,375
9.	3134,309	\$0	\$600	\$135,109
TOWN MEETING/FINANCE COMMITTEE				
Salaries & Wages	\$1,121			ć1 121
Operating Expenses	\$7,715			\$1,121
S/T	\$8,836	\$0	ćo	\$7,715
	20,030	30	\$0	\$8,836
PLANNING BOARD				
Salaries & Wages	\$2,540			\$2,540
Operating Expenses	\$3,905			
S/T	\$6,445	\$0	\$0	\$3,905
	<i>\$</i> 0,443	70	30	\$6,445
PLANNING AND ECONOMIC DEVELOPMENT				
Salaries & Wages	\$106,831	\$7,600	\$400	\$114,831
Operating Expenses	\$15,655	77,000	<b>7400</b>	\$15,655
S/T	\$122,486	\$7,600	\$400	\$130,486
		7.,,	<b>9</b> 400	7130,400
ECONOMIC DEVELOPMENT COMMITTEE	\$5,000	\$0	\$0	\$5,000
			• • •	70,000
BOARD OF APPEALS				
Salaries & Wages	\$1,639			\$1,639
Operating Expenses	\$3,600			\$3,600
S/T	\$5,239	\$0	\$0	\$5,239
				**************************************
LEGAL EXPENSE	\$170,000	\$0	\$0	\$170,000
CONSERVATION COMM/SUSTAINABILITY				
Salaries & Wages	\$12,636			\$12,636
Operating Expenses	\$6,120			\$6,120
S/T	\$18,756	\$0	\$0	\$18,756
			1500	5.15356 <b>5</b> 750385ed
BUZZARD'S BAY ACTION COMM.	\$1,140	\$0	\$0	\$1,140
TOTAL 00-100-11	Maria Charles Dogo Transaction			and the case of
TOTAL GENERAL GOVERNMENT	\$1,838,403	\$7,600	\$21,500	\$1,867,503

ARTICLE 5: Amended FY18 General Fund Fund Budget	Town Meeting Approved FY18	Budget Shortfalls	Pay and Classification <u>Distribution</u>	FY18 Budget Adjusted
PUBLIC SAFETY				
POLICE DEPARTMENT & Animal Control				
Salaries & Wages	\$3,317,970	\$30,000	\$7,500	\$3,355,470
Operating Expenses	\$323,174	14 C. (13) (10) (10) (10)		\$323,174
S/T	\$3,641,144	\$30,000	\$7,500	\$3,678,644
FIRE DEPARTMENT				
Salaries & Wages	\$2,177,054	\$20,000	\$14,000	\$2,211,054
Operating Expenses	\$232,892	\$15,000		\$247,892
S/T	\$2,409,946	\$35,000	\$14,000	\$2,458,946
BUILDING DEPARTMENT				
Salaries & Wages	\$147,114		\$2,100	\$149,214
Operating Expenses	\$6,808			\$6,808
S/T	\$153,922	\$0	\$2,100	\$156,022
MARINE RESOURCES				
Salaries & Wages	\$97,261		\$1,300	\$98,561
Operating Expenses	\$41,995		<i>\$2,500</i>	\$41,995
S/T	\$139,256	\$0	\$1,300	\$140,556
EMERGENCY MANAGEMENT AGENCY				
Salaries & Wages	\$1,768			\$1,768
Operating Expenses	\$11,480			\$11,480
S/T	\$13,248	\$0	\$0	\$13,248
CEALED OF WEIGHTS AND ASSAULTS				
SEALER OF WEIGHTS AND MEASURES Salaries & Wages	\$6,863			\$6,863
Operating Expenses	\$1,598			\$1,598
S/T	\$8,461	\$0	\$0	\$8,461
STREET LIGHTING	\$51,000	\$0	\$0	\$51,000
TOTAL PUBLIC SAFETY	\$6,416,978	\$65,000	\$24,900	\$6,506,878
	70,120,070	<i>\$00,000</i>	<i>\$24,500</i>	\$0,300,070
EDUCATION				
FAIRHAVEN PUBLIC SCHOOLS	\$19,783,472	\$0	\$0	\$19,783,472
GNBRVT HIGH SCHOOL	\$1,955,224	\$0	\$0	\$0 \$1,955,224
STERVI MIST SCHOOL	\$1,555,224	50	30	\$1,533,224
BRISTOL COUNTY AGGIE HS	\$37,000	\$1,106	\$0	\$38,106
				\$0
TOTAL EDUCATION	\$21,775,696	\$1,106	\$0	\$21,776,802
PUBLIC WORKS				
ADMINISTRATION				
Salaries & Wages	\$178,515		\$4,700	\$183,215
Operating Expenses	\$2,816	900		\$2,816
S/T	\$181,331	\$0	\$4,700	\$186,031
HIGHWAY DIVISION				
Salaries & Wages	\$980,282		\$5,500	\$985,782
Operating Expenses	\$1,191,942			\$1,191,942
Snow and Ice Removal	\$50,000			\$50,000
S/T	\$2,222,224	\$0	\$5,500	\$2,227,724
TREE WARDEN DEPARTMENT				
Salaries & Wages	\$36,114			\$36,114
Operating Expenses	\$18,705			\$18,705
S/T	\$54,818	\$0	\$0	\$54,818
TOTAL PUBLIC WORKS	\$2,458,373	\$0	\$10,200	\$2,468,573
	72,730,373	30	710,200	72,400,373
HEALTH AND HUMANI CEDVICES				

HEALTH AND HUMAN SERVICES

ARTICLE 5: Amended FY18 General Fund Fund Budget	Town Meeting Approved FY18	Budget Shortfalls	Pay and Classification Distribution	FY18 Budget Adjusted
BOARD OF HEALTH				
Salaries & Wages	\$152,298		\$1,500	\$153,798
Operating Expenses	\$572,915			\$572,915
S/T	\$725,213	\$0	\$1,500	\$726,713
				50 10
COUNCIL ON AGING				
Salaries & Wages	\$146,490		\$5,100	\$151,590
Operating Expenses	\$34,922			\$34,922
S/T	\$181,412	\$0	\$5,100	\$186,512
VETERANS SERVICES				
Salaries & Wages	\$46,444		\$300	\$46,744
Operating Expenses	\$892,100			\$892,100
S/T	\$938,544	\$0	\$300	\$938,844
COMMISSION ON DISABILITY	\$1,300	\$0	\$0	\$1,300
RAPE CRISIS PROJECT	\$2,000	\$0	\$0	\$2,000
TOTAL HEALTH & HUMAN SERVICES	\$1,848,469	\$0	\$6,900	\$1,855,369
CULTURE AND RECREATION				
MILLICENT LIBRARY	\$665,102	\$0	\$0	\$665,102
RECREATION				
Salaries & Wages	\$161,257		\$8,000	\$169,257
Operating Expenses	\$161,770			\$161,770
S/T	\$323,027	\$0	\$8,000	\$331,027
PARK DIVISION				
Salaries & Wages	\$102,431			\$102,431
Operating Expenses	\$26,319	\$8,063		\$34,382
S/T	\$128,750	\$8,063	\$0	\$136,813
OFFICE OF TOURISM				
Salaries & Wages	\$56,176		\$2,800	\$58,976
Operating Expenses	\$23,500			\$23,500
S/T	\$79,676	\$0	\$2,800	\$82,476
FINE ARTS	\$1,200	\$0	\$0	\$1,200
HISTORICAL COMMISSION	\$14,750	\$0	\$0	\$14,750
MEMORIAL DAY	\$2,500	\$0	\$0	\$2,500
				\$0
TOTAL CULTURE AND RECREATION	\$1,215,005	\$8,063	\$10,800	\$1,233,868
				\$0
CONSOLIDATED INFORMATION TECHNOLOGY	\$502,879	\$0	\$0	\$502,879
NON-DEPARTMENTAL				
CONTRIBUTORY RETIREMENT	\$2,946,801	\$0	\$0	\$2,946,801
GROUP INSURANCE	\$3,881,204	\$0	\$0	\$3,881,204
MA EMPLOYMENT SECURITY	\$120,000	\$0	\$0	\$120,000
TOWN INSURANCE	\$861,010	\$0	\$0	\$861,010
MEDICARE ASSESSMENT (EMPLOYER SHARE)	\$385,000	\$0	\$0	\$385,000
TOTAL NON-DEPARTMENTAL	\$8,194,015	\$0	\$0	\$8,194,015
	, -, ,	73	70	40,134,013
DEBT SERVICE				
Principal	\$878,293	\$0	\$0	\$878,293
Interest	\$309,044	\$0	\$0	\$309,044
Interest on Temp Loans	\$60,000	\$0	\$0	\$60,000
TOTAL DEBT SERVICE	\$1,247,337	\$0	\$0	\$1,247,337
		**	70	72,271,337

ASSESSMENTS (Cherry sheet charges)

ARTICLE 5: Amended FY18 General Fund Fund Budget	Town Meeting Approved FY18	<b>Budget Shortfalls</b>	Pay and Classification  Distribution	FY18 Budget Adjusted
County Tax	\$226,880	\$0	\$0	\$226,880
Mosquito Control District	\$42,836	\$0	\$0	\$42,836
Air Pollution District	\$4,925	\$0	\$0	\$4,925
RMV Non-Renewal Surcharge	\$18,228	\$0	\$0	\$18,228
Regional Transit	\$32,136	\$0	\$0	\$32,136
Special Education Charges	\$14,368	\$0	\$0	\$14,368
School Choice Sending Tuition	\$76,278	\$0	\$0	\$76,278
Charter School Sending Tuition	\$34,566	\$0	\$0	\$34,566
TOTAL ASSESSMENTS	\$450,217	\$0	\$0	\$450,217
				\$0
TOTAL GENERAL FUND OPERATING BUDGET	\$45,947,371	\$81,768	\$74,299	\$46,103,438
				\$0
WAGE AND SALARY RESERVE	\$150,000	\$0	-\$74,299	\$75,701
SURPLUS REVENUE (FREE CASH)		-\$81,768		
SURPLUS/DEFICIT		\$0	\$0	

#### Article 10: FY 18-19 General Fund Operating Budget

Attachment B

					/ 100	aoini	
	Town Meeting	Department	Bd. Of Sel &Town	FINCOM	Adjustments to	Revised FY19	Town Meeting
	Approved FY18	Requests FY19	Adm. Recommend FY19	RECOMMEND	FY19 Budget	Budget	Approved
GENERAL GOVERNMENT			F113				
MODERATOR							
Salaries & Wages	\$800	\$800	\$800	\$800		\$800	
SELECTMEN/TOWN ADMINISTRATOR							
Salaries & Wages	\$384,849	\$288,443	\$271,473	\$271,473	\$4,719	\$276,192	
Operating Expenses	\$57,340	\$51,513	\$44,013	\$44,013		\$44,013	
S/T	\$442,189	\$339,956	\$315,486	\$315,486	\$4,719	\$320,205	
HUMAN RESOURCES							
Salary & Wages	\$0	\$110.147	\$110,147	4440447			
Operating Expenses	\$0	\$110,147 \$29,750		\$110,147	\$5,561	\$115,708	
S/T	\$0	\$139,897	\$23,750 <i>\$133,897</i>	\$23,750	45.554	\$23,750	
72.	30	\$133,637	\$133,897	\$133,897	\$5,561	\$139,458	
TOWN ACCOUNTANT							
Salary & Wages	\$122,470	\$121,995	\$121,995	\$121,995	\$6,521	\$128,516	
Operating Expenses	\$43,475	\$45,830	\$45,830	\$45,830	*-/	\$45,830	
S/T	\$165,945	\$167,825	\$167,825	\$167,825	\$6,521	\$174,346	
					7-7	42. 1,5 15	
FINANCE DIRECTOR (TREASURER/COLLECTOR)							
Salaries & Wages	\$335,847	\$342,367	\$342,367	\$342,367	\$5,092	\$347,459	
Operating Expenses	\$93,552	\$139,270	\$139,270	\$139,270		\$139,270	
S/T	\$429,399	\$481,637	\$481,637	\$481,637	\$5,092	\$486,729	
TOWN CLERK (ELECTIONS							
TOWN CLERK/ELECTIONS Salaries & Wages	**	4.1.	20 September 201				
Salaries & Wages	\$109,908	\$132,851	\$132,851	\$132,851		\$132,851	
Operating Expenses S/T	\$31,141	\$36,206	\$33,206	\$33,206	10276.03	\$33,206	
<i>₹</i> /,	\$141,049	\$169,057	\$166,057	\$166,057	\$0	\$166,057	
ASSESSORS							
Salaries & Wages	\$153,756	\$170,847	\$154,234	\$154,234	\$13,109	6167.242	
Operating Expenses	\$32,854	\$34,113	\$33,113	\$33,113	\$15,109	\$167,343 \$33,113	
S/T	\$186,610	\$204,960	\$187,347	\$187,347	\$13,109	\$200,456	
	7.00,020	<b>\$204,300</b>	<i>\$107,547</i>	3107,347	\$13,103	\$200,456	
TOWN HALL							
Salaries & Wages	\$54,134	\$72,253	\$57,632	\$57,632	\$1,944	\$59,576	
Operating Expenses	\$80,375	\$66,792	\$66,792	\$66,792		\$66,792	
S/T	\$134,509	\$139,045	\$124,424	\$124,424	\$1,944	\$126,368	
TOWN MEETING/FINANCE COMMITTEE	4000000					20 000000	
Salaries & Wages	\$1,121	\$1,067	\$1,067	\$1,067		\$1,067	
Operating Expenses	\$7,715	\$7,715	\$7,715	\$7,715		\$7,715	
S/T	\$8,836	\$8,782	\$8,782	\$8,782	\$0	\$8,782	
PLANNING BOARD							
Salaries & Wages	\$2,540	\$3,200	\$3,200	£2.200			
Operating Expenses	\$3,905	\$3,200	\$3,905	\$3,200 \$3,905		\$3,200	
S/T	\$6,445	\$7,105	\$7,105	\$7,105	ćo	\$3,905	
200.20 200.20	50,445	\$1,103	\$7,103	\$7,105	\$0	\$7,105	
PLANNING AND ECONOMIC DEVELOPMENT							
Salaries & Wages	\$106,831	\$137,875	\$107,273	\$107,273	\$29	\$107,302	
Operating Expenses	\$15,655	\$15,726	\$15,726	\$15,726	*	\$15,726	
S/T	\$122,486	\$153,601	\$122,999	\$122,999	\$29	\$123,028	
					***	<b>V</b> -111/010	
ECONOMIC DEVELOPMENT COMMITTEE	\$5,000	Ć9 000	co ooo To	be made at Town		Г	
THE PERSON WILLIAM COMMINITIES	\$5,000	\$8,000	\$8,000	Meeting			
BOARD OF ADDITALS						-	
BOARD OF APPEALS	120000	2	. 0			<u> </u>	
Salaries & Wages Operating Expenses	\$1,639	\$2,572	\$2,572	\$2,572	\$42	\$2,614	
	\$3,600	\$3,800	\$3,800	\$3,800		\$3,800	
S/T	\$5,239	\$6,372	\$6,372	\$6,372	\$42	\$6,414	-
LEGAL EXPENSE	£170.000	6170.000	6470.000				
	\$170,000	\$170,000	\$170,000	\$170,000	\$0	\$170,000	
CONSERVATION COMM/SUSTAINABILITY							
Salaries & Wages	\$12,636	\$80,290	\$55,290	\$55,290	-\$3,859	ÇE1 431	
Operating Expenses	\$6,120	\$6,120	\$6,120	\$6,120	-55,655	\$51,431 \$6,120	
S/T	\$18,756	\$86,410	\$61,410	\$61,410	-\$3,859	\$57,551	
			*/·	Y - 1, TAV	40000	200,000	
BUZZARD'S BAY ACTION COMM.	\$1,140	\$1,520	\$1,520	\$1,520	\$0	\$1,520	1
			werkers zawasa an fall	2000 *ACTIONS	·*************************************		
TOTAL GENERAL GOVERNMENT	\$1,838,403	\$2,084,968	\$1,963,661	\$1,955,661	\$33,158	\$1,988,819	
DUDUCCASTRY							
PUBLIC SAFETY							
POLICE DEPARTMENT & Animal Control Salaries & Wages	A2 24 = 2 = 2	63 830	A	42 022	EQUIPMENT OF THE PROPERTY OF	ayaya a sana maasa A	
Salaries & Wages	\$3,317,970	\$3,529,122	\$3,489,210	\$3,489,210	\$10,897	\$3,500,107	
Operating Expenses S/T	\$323,174	\$359,851	\$347,451	\$347,451	A 15 10 10 10 10 10 10 10 10 10 10 10 10 10	\$347,451	
41.	\$3,641,144	\$3,888,973	\$3,836,661	\$3,836,661	\$10,897	\$3,847,558	
FIRE DEPARTMENT							
Salaries & Wages	\$2,177,054	\$2,400,416	\$2,275,052	\$2,275,052	\$1E 604	\$2.200.746	
<b>V</b>	7-7-7-7-7-7-7	¥2,-30,410	72,213,032	22,213,032	\$15,694	\$2,290,746	

#### Article 10: FY 18-19 General Fund Operating Budget

	Town Meeting Approved FY18	Department Requests FY19	Bd. Of Sel &Town Adm. Recommend FY19	FINCOM RECOMMEND	Adjustments to FY19 Budget	Revised FY19 Budget	Town Meeting Approved
Operating Expenses	\$232,892	\$259,271	\$249,406	\$249,406		\$249,406	
S/T	\$2,409,946	\$2,659,687	\$2,524,458	\$2,524,458	\$15,694	\$2,540,152	
BUILDING DEPARTMENT	6147 114	£100 £57	6163 330	£162.22D	67.024	6170 173	
Salaries & Wages Operating Expenses	\$147,114 \$6,808	\$180,657 \$6,808	\$162,239 \$6,458	\$162,239 \$6,458	\$7,934	\$170,173 \$6,458	
S/T	\$153,922	\$187,465	\$168,697	\$168,697	\$7,934	\$176,631	
MARINE RESOURCES						7	
Salaries & Wages	\$97,261	\$125,877	\$125,877	\$125,877	\$4,446	\$130,323	
Operating Expenses S/T	\$41,995	\$48,505	\$43,505	\$43,505 \$169,382	¢A AAC	\$43,505	
3/1	\$139,256	\$174,382	\$169,382	\$169,382	\$4,446	\$173,828	
EMERGENCY MANAGEMENT AGENCY							
Salaries & Wages	\$1,768	\$1,768	\$1,768	\$1,768		\$1,768	
Operating Expenses S/T	\$11,480 <i>\$13,248</i>	\$24,204	\$24,204	\$24,204	\$0	\$24,204	
	\$13,248	\$25,972	\$25,972	\$25,972	\$0	\$25,972	
SEALER OF WEIGHTS AND MEASURES Salaries & Wages	\$6,863	\$6,863	\$6,863	\$6,863		\$6,863	
Operating Expenses	\$1,598	\$998	\$998	\$998		\$998	
S/T	\$8,461	\$7,861	\$7,861	\$7,861	\$0	\$7,861	
STREET LIGHTING	\$51,000	\$51,000	\$51,000	\$51,000	\$0	\$51,000	
TOTAL PUBLIC SAFETY	\$6,416,978	\$6,995,339	\$6,784,031	\$6,784,031	\$38,972	\$6,823,003	
FDUCATION							
EDUCATION FAIRHAVEN PUBLIC SCHOOLS	\$19,783,472	\$20,383,354	\$20,383,354	\$20,383,354	\$0	\$20,383,354	
GNBRVT HIGH SCHOOL	\$1,955,224	\$1,956,485	\$1,956,485	\$1,956,485	\$0	\$1,956,485	
BRISTOL COUNTY AGGIE HS	\$37,000	\$40,000	\$40,000	\$40,000	\$0	\$40,000	
TOTAL EDUCATION	\$21,775,696	\$22,379,839	\$22,379,839	\$22,379,839	\$0	\$22,379,839	
PUBLIC WORKS							
ADMINISTRATION							
Salaries & Wages	\$178,515	\$183,593	\$183,243	\$183,243	\$4,234	\$187,477	
Operating Expenses	\$2,816	\$2,816	\$2,816	\$2,816		\$2,816	
S/T	\$181,331	\$186,409	\$186,059	\$186,059	\$4,234	\$190,293	
HIGHWAY DIVISION							
Salaries & Wages	\$980,282	\$1,004,820	\$1,004,820	\$1,004,820	\$6,173	\$1,010,993	
Operating Expenses	\$1,191,942	\$1,205,799	\$1,205,799	\$1,205,799		\$1,205,799	
Snow and Ice Removal	\$50,000	\$60,000	\$60,000	\$60,000	65.473	\$60,000	
S/T	\$2,222,224	\$2,270,619	\$2,270,619	\$2,270,619	\$6,173	\$2,276,792	
TREE WARDEN DEPARTMENT	122333		20202				
Salaries & Wages Operating Expenses	\$36,114 \$18,705	\$37,906 \$26,205	\$37,906 \$26,205	\$37,906 \$26,205		\$37,906 \$26,205	
S/T	\$54,818	\$64,111	\$64,111	\$64,111	\$0	\$64,111	
TOTAL PUBLIC WORKS	\$2,458,373	\$2,521,139	\$2,520,789	\$2,520,789	\$10,406	\$2,531,195	
HEALTH AND HUMAN SERVICES	and the second s				whitevory American 4.5		
BOARD OF HEALTH						82)	
Salaries & Wages	\$152,298	\$134,658	\$134,658	\$134,658	\$8,894	\$143,552	
Operating Expenses S/T	\$572,915 <i>\$725,213</i>	\$709,060 \$843,718	\$652,560 <i>\$787,218</i>	\$652,560 <i>\$787,218</i>	\$8,894	\$652,560 \$796,112	
	/	//- ==	,	F , 220	/	T /	
COUNCIL ON AGING	****	****	4447.454		40.000		
Salaries & Wages Operating Expenses	\$146,490 \$34,922	\$147,454 \$35,151	\$147,454 <b>\$35,151</b>	\$147,454 \$35,151	\$9,880	\$157,334 \$35,151	
S/T	\$181,412	\$182,605	\$182,605	\$182,605	\$9,880	\$192,485	
VETERANS SERVICES							
Salaries & Wages	\$46,444	\$71,614	\$71,614	\$71,614	\$3,703	\$75,317	
Operating Expenses	\$892,100	\$892,100	\$792,100	\$792,100	, 2,, 32	\$792,100	
S/T	\$938,544	\$963,714	\$863,714	\$863,714	\$3,703	\$867,417	
COMMISSION ON DISABILITY	\$1,300	\$1,300	\$1,300	\$1,300	\$0	\$1,300	
RAPE CRISIS PROJECT	\$2,000	\$2,000	\$2,000	\$2,000	\$0	\$2,000	
TOTAL HEALTH & HUMAN SERVICES	\$1,848,469	\$1,993,337	\$1,836,837	\$1,836,837	\$22,476	\$1,859,313	New 2012 - 0.000 Act 1900 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 - 1000 -
CULTURE AND RECREATION							
MILLICENT LIBRARY	\$665,102	\$669,283	\$669,283	\$669,283	\$0	\$669,283	

#### Article 10: FY 18-19 General Fund Operating Budget

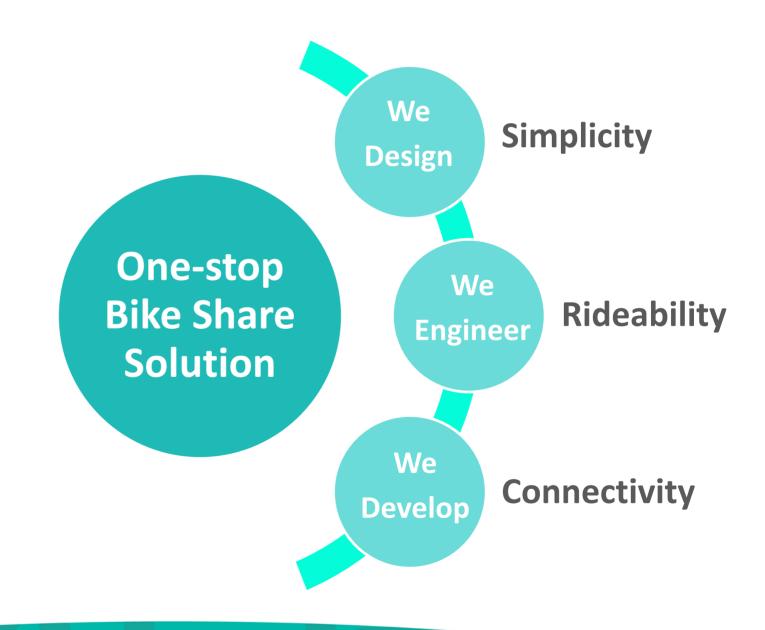
SECHATION   1511.737		Town Meeting Approved FY18	Department Requests FY19	Bd. Of Sel &Town Adm. Recommend FY19	FINCOM RECOMMEND	Adjustments to FY19 Budget	Revised FY19 Budget	Town Meeting Approved
		****	6464 707	6161 707	¢161 707	¢13 400	\$17E 206	
SZ20,007   S220,007   S220,697   S220,697   S220,697   S230,997   S230,909   S230,309   S230,309   S200,009						\$13,409		
### RECOVERION    Salarian   Marges						\$13,409		
Salaries   Silar, 241   Sila, 267   Sila	3/1	7323,027	\$320,437	<i>4320,137</i>	<b>,</b> ,	*******	<u>.</u>	
	PARK DIVISION							
## STREAM   \$122,750   \$122,388   \$122,388   \$5   \$122,388   \$	Salaries & Wages	\$102,431	\$103,079					
OFFICE OF TOURISM   Salarian & Wages						40		
Salaries   Syst.   S	S/T	\$128,750	\$129,398	\$129,398	\$129,398	\$0	\$129,398	
Salaries   Syst.   S	OFFICE OF TOURISM							
Operating Exponents		\$56,176	\$57,825	\$57,825	\$57,825	\$5,421	\$63,246	
The ARTS		\$23,500	\$24,155	\$24,155	\$24,155		\$24,155	
HISTORICAL COMMISSION	S/T	\$79,676	\$81,980	\$81,980	\$81,980	\$5,421	\$87,401	
HISTORICAL COMMISSION		61 200	63.300	¢1 700	\$1.200	¢n.	\$1 200	
MEMORIBAL DAY   \$3,500   \$3,250   \$52,500   \$51,200   \$50   \$5,200   \$50   \$5,200   \$50   \$5,200   \$50   \$	FINE ARTS	\$1,200	\$2,200	\$1,200	\$1,200	30	31,200	
MAINORIAN   S2,500   \$2,500   \$3,500   \$3,500   \$0   \$3,500   \$0   \$2,500   \$0   \$0   \$0   \$0   \$0   \$0   \$0	HISTORICAL COMMISSION	\$14,750	\$14,750	\$14,750	\$14,750	\$0	\$14,750	
TOTAL CULTURE AND RECREATION  \$1,215,005  \$1,225,608  \$1,225,608  \$1,225,608  \$1,225,608  \$1,225,608  \$1,225,608  \$1,244,438  CONSOLIDATED INFORMATION TECHNOLOGY  \$0,000,000  \$1,000,000							_	
NON-DEPARTMENTAL   S2,946,801   \$3,079,385   \$3,090,000	MEMORIAL DAY	\$2,500	\$2,500	\$2,500	\$2,500	\$0	\$2,500	
NON-DEPARTMENTAL   S2,946,801   \$3,079,385   \$3,090,000			8 20 20			200020	** *** ***	
NON-DEPARTMENTAL   CONTRIBUTIONY RTIREMENT   \$2,946,801   \$3,079,385	TOTAL CULTURE AND RECREATION	\$1,215,005	\$1,226,608	\$1,225,608	\$1,225,608	\$18,830	\$1,244,438	
NON-DEPARTMENTAL   CONTRIBUTIONY RTIREMENT   \$2,946,801   \$3,079,385	CONSOLIDATED INFORMATION TECHNOLOGY	\$502.879	\$455.012	\$426.397	\$426.397	\$0	\$426,397	
CONTRIBETORY RETIREMENT   \$2,266,801   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,000	CONSOLIDATED INFORMATION TECHNOLOGY	\$302,073	J433,012	7 120,000	<b>V</b> ,			
CONTRIBETORY RETIREMENT   \$2,264,801   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,079,385   \$3,000								
MAIL STANDAME   STAN	NON-DEPARTMENTAL							
MALMPLOYMENT SCURRY  \$120,000 \$115,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1510,000 \$1511,0								
TOWN INSURANCE							_	
MEDICARE ASSESSMENT (EMPLOYER SHARE)   \$385,000   \$398,000   \$39							_	
DEST SERVICE   Principal   \$8,729,362   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$8,429,362   \$9   \$9   \$9   \$9   \$9   \$9   \$9   \$								
DEST SERVICE   S878,293   S873,294   S874,074   S884,074   S884,	MEDICARE ASSESSMENT (EMPLOYER SHARE)					40		
Principal   \$887,294   \$877,294   \$877,294   \$887,294   \$884,074   \$284,074	TOTAL NON-DEPARTMENTAL	\$8,194,015	\$8,447,702	\$8,429,362	\$8,429,362	\$0	\$8,429,362	
Principal   \$8878,293   \$8773,294   \$8773,294   \$873,294   \$284,074   \$284,								
Interest   S309,044   S284,074   S284,074   S284,074   S284,074   S284,074   S284,074   S284,074   S100,000	DEBT SERVICE							
Principal Authorized but not issued	Principal	\$878,293	\$873,294	\$873,294	\$873,294		\$873,294	
S12,375   S12,	Interest	\$309,044	\$284,074	\$284,074	\$284,074		The second secon	
Interest on Temp Loans	Principal Authorized but not issued		\$100,000	\$100,000	\$100,000		(i) (i)	
State	Interest Authorized but not issued		\$32,375	\$32,375	\$32,375		-	
SSESSMENTS (Cherry sheet charges)	Interest on Temp Loans	\$60,000	\$60,000	\$60,000			_	
Country Tax	TOTAL DEBT SERVICE	\$1,247,337	\$1,349,743	\$1,349,743	\$1,349,743	\$0	\$1,349,743	
Country Tax	ACCECCAGENITS (Charmy sheet charmes)							
Mosquito Control District	21 - 40%	\$226.880	\$226.580	\$226,580	\$226,580		\$226,580	
Air Pollution District							\$42,945	
Regional Transit				\$4,820	\$4,820		\$4,820	
Special Education Charges   \$14,368   \$50   \$5	RMV Non-Renewal Surcharge	\$18,228	\$16,660	\$16,660	\$16,660			
School Choice Sending Tuition   \$76,278   \$111,900   \$111,900   \$111,900   \$111,900	Regional Transit	\$32,136	\$34,606					
Charter School Sending Tuition	Special Education Charges		502 000 000 000 000 000					
TOTAL ASSESSMENTS  \$450,217 \$452,532 \$452,532 \$452,532 \$50 \$452,532  TOTAL GENERAL FUND OPERATING BUDGET  \$45,947,371 \$47,906,220 \$47,368,799 \$47,360,799 \$123,843 \$47,484,642   APPROPRIATIONS TO RESERVES  OVERLAY RESERVE (ABATEMENTS & REFUNDS)  \$250,000 \$300,000 \$300,000 \$300,000 \$300,000 \$100,000 \$100,000 \$100,000 \$100,000 \$100,000 \$200,000 \$								
APPROPRIATIONS TO RESERVES   S25,000   S300,000   S30						¢o.		
APPROPRIATIONS TO RESERVES OVERLAY RESERVE (ABATEMENTS & REFUNDS) S250,000 S300,000 S100,000 S200,000	TOTAL ASSESSMENTS	\$450,217	\$452,532	3432,332	\$432,332	30	\$452,532	
OVERLAY RESERVE (ABATEMENTS & REFUNDS)         \$250,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$100,000	TOTAL GENERAL FUND OPERATING BUDGET	\$45,947,371	\$47,906,220	\$47,368,799	\$47,360,799	\$123,843	\$47,484,642	
OVERLAY RESERVE (ABATEMENTS & REFUNDS)         \$250,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$300,000         \$100,000								
RESERVE FUND         \$100,000         \$100,000         \$100,000         \$100,000           O(ther) P(ost) E(mployment) B(enefits) RESERVE         \$150,000         \$200,000         \$200,000         \$200,000           WAGE AND SALARY RESERVE         \$150,000         \$150,000         \$150,000         \$5150,000         \$587,087         \$62,913           COLA FOR NON-UNION EMPLOYEES         \$70,000         \$47,000         \$36,757         \$10,243           TOTAL APPROPRIATIONS TO RESERVES         \$650,000         \$820,000         \$797,000         \$797,000         \$513,844         \$673,156           Total General Fund and Reserves         \$46,597,371         \$48,726,220         \$48,165,799         \$48,157,799         \$0         \$48,157,799           And Further to Transfer from the General Fund:           Waterway Funds         \$64,000         \$79,500         \$79,500         \$79,500           Ambulance Funds         \$1,050,000         \$1,050,000         \$1,050,000         \$1,050,000           Title 5 Receipts         \$20,000         \$20,000         \$20,000         \$20,000         \$20,000           Wetland Protection Fund         \$4,000         \$4,000         \$4,000         \$4,000         \$4,000           Council on Aging - Social Day Program         \$36,000 </td <td></td> <td></td> <td>4000.000</td> <td>£300.000</td> <td>£300 000</td> <td></td> <td>¢300.000</td> <td></td>			4000.000	£300.000	£300 000		¢300.000	
Coltar)   Plost   E(mployment)   B(enefits)   RESERVE   S150,000   \$200,000								
WAGE AND SALARY RESERVE         \$150,000         \$150,000         \$150,000         \$5150,000         \$5150,000         \$62,913           COLA FOR NON-UNION EMPLOYEES         \$70,000         \$47,000         \$47,000         \$36,757         \$10,243           TOTAL APPROPRIATIONS TO RESERVES         \$650,000         \$820,000         \$797,000         \$797,000         \$512,3844         \$673,156           Total General Fund and Reserves         \$46,597,371         \$48,726,220         \$48,165,799         \$48,157,799         \$0         \$48,157,799           And Further to Transfer from the General Fund:           Waterway Funds         \$64,000         \$79,500         \$79,500         \$79,500           Ambulance Funds         \$1,050,000         \$1,050,000         \$1,050,000         \$1,050,000           Title 5 Receipts         \$20,000         \$20,000         \$20,000         \$20,000           Wetland Protection Fund         \$4,000         \$4,000         \$4,000         \$4,000           Council on Aging -5ocial Day Program         \$36,000         \$36,000         \$6,000         \$6,000           Storm Water Subdivision Fees         \$10,000         \$10,000         \$10,000         \$42,211         \$442,211         \$442,211           Wa								
COLA FOR NON-UNION EMPLOYEES         \$70,000         \$47,000         \$47,000         \$36,757         \$10,243           TOTAL APPROPRIATIONS TO RESERVES         \$650,000         \$820,000         \$797,000         \$797,000         \$36,757         \$10,243           Total General Fund and Reserves         \$46,597,371         \$48,726,220         \$48,165,799         \$48,157,799         \$0         \$48,157,799           And Further to Transfer from the General Fund:         Waterway Funds         \$64,000         \$79,500         \$79,500         \$79,500           Mambulance Funds         \$1,050,000         \$1,050,000         \$1,050,000         \$1,050,000         \$1,050,000           Title 5 Receipts         \$20,000         \$20,000         \$20,000         \$20,000           Wetland Protection Fund         \$4,000         \$4,000         \$4,000         \$4,000           Council on Aging -Social Day Program         \$36,000         \$36,000         \$36,000         \$36,000           Animal Control Gift Account         \$6,000         \$6,000         \$6,000         \$6,000           Storm Water Subdivision Fees         \$10,000         \$10,000         \$10,000           Water Enterprise Fund-Indirect Costs         \$413,886         \$442,211         \$442,211         \$442,211			15 15			-\$87 N87	-	
### TOTAL APPROPRIATIONS TO RESERVES \$650,000 \$820,000 \$797,000 \$7		\$150,000						
Total General Fund and Reserves         \$46,597,371         \$48,726,220         \$48,165,799         \$48,157,799         \$0         \$48,157,799           And Further to Transfer from the General Fund:         Waterway Funds         \$64,000         \$79,500         \$79,500         \$79,500           Ambulance Funds         \$1,050,000         \$1,050,000         \$1,050,000         \$1,050,000         \$1,050,000           Title 5 Receipts         \$20,000         \$20,000         \$20,000         \$20,000         \$20,000         \$20,000         \$4,000         \$4,000         \$4,000         \$4,000         \$4,000         \$4,000         \$36,000         \$36,000         \$36,000         \$36,000         \$6,000         \$6,000         \$6,000         \$6,000         \$6,000         \$50,000         \$10,000         \$10,000         \$10,000         \$10,000         \$42,211         \$442,211<		\$650,000						
And Further to Transfer from the General Fund:  Waterway Funds \$64,000 \$79,500 \$79,500 \$79,500 \$79,500 \$  Ambulance Funds \$1,050,000	TOTAL MOTHER TOTAL	7-1-7-1-	******		********			
Waterway Funds         \$64,000         \$79,500         \$79,500         \$79,500           Ambulance Funds         \$1,050,000         \$1,050,000         \$1,050,000         \$1,050,000         \$1,050,000           Title 5 Receipts         \$20,000         \$20,000         \$20,000         \$20,000         \$20,000           Wetland Protection Fund         \$4,000         \$4,000         \$4,000         \$4,000         \$4,000           Council on Aging - Social Day Program         \$36,000         \$36,000         \$36,000         \$36,000         \$6,000           Animal Control Gift Account         \$6,000         \$6,000         \$6,000         \$6,000         \$6,000           Storm Water Subdivision Fees         \$10,000         \$10,000         \$10,000         \$442,211         \$442,211         \$442,211	Total General Fund and Reserves	\$46,597,371	\$48,726,220	\$48,165,799	\$48,157,799	\$0	\$48,157,799	
Waterway Funds         \$64,000         \$79,500         \$79,500         \$79,500           Ambulance Funds         \$1,050,000         \$1,050,000         \$1,050,000         \$1,050,000         \$1,050,000           Title 5 Receipts         \$20,000         \$20,000         \$20,000         \$20,000         \$20,000           Wetland Protection Fund         \$4,000         \$4,000         \$4,000         \$4,000         \$4,000           Council on Aging - Social Day Program         \$36,000         \$36,000         \$36,000         \$36,000         \$6,000           Animal Control Gift Account         \$6,000         \$6,000         \$6,000         \$6,000         \$6,000           Storm Water Subdivision Fees         \$10,000         \$10,000         \$10,000         \$442,211         \$442,211         \$442,211	And Europhar to Transfer from the Consent Europh							
Ambulance Funds         \$1,050,000         \$1,050,000         \$1,050,000           Title 5 Receipts         \$20,000         \$20,000         \$20,000           Wetland Protection Fund         \$4,000         \$4,000         \$4,000           Council on Aging -Social Day Program         \$36,000         \$36,000         \$36,000           Animal Control Gift Account         \$6,000         \$6,000         \$6,000           Storm Water Subdivision Fees         \$10,000         \$10,000           Water Enterprise Fund-Indirect Costs         \$413,886         \$442,211         \$442,211		\$64,000		\$79 500	\$79,500		\$79.500	
Title 5 Receipts         \$20,000         \$20,000         \$20,000         \$20,000           Wetland Protection Fund         \$4,000         \$4,000         \$4,000         \$4,000           Council on Aging - Social Day Program         \$36,000         \$36,000         \$36,000           Animal Control Gift Account         \$6,000         \$6,000         \$6,000           Storm Water Subdivision Fees         \$10,000         \$10,000         \$10,000           Water Enterprise Fund-Indirect Costs         \$413,886         \$442,211         \$442,211         \$442,211								
Wetland Protection Fund         \$4,000         \$4,000         \$4,000           Council on Aging - Social Day Program         \$36,000         \$36,000         \$36,000           Animal Control Gift Account         \$6,000         \$6,000         \$6,000           Storm Water Subdivision Fees         \$10,000         \$10,000         \$10,000           Water Enterprise Fund-Indirect Costs         \$413,886         \$442,211         \$442,211         \$442,211							_	
Council on Aging - Social Day Program         \$36,000							_	
Animal Control Gift Account         \$6,000         \$6,000         \$6,000           Storm Water Subdivision Fees         \$10,000         \$10,000         \$10,000           Water Enterprise Fund-Indirect Costs         \$413,886         \$442,211         \$442,211         \$442,211								
Storm Water Subdivision Fees         \$10,000         \$10,000         \$10,000           Water Enterprise Fund-Indirect Costs         \$413,886         \$442,211         \$442,211         \$442,211								
Water Enterprise Fund-Indirect Costs         \$413,886         \$442,211         \$442,211         \$442,211					\$10,000		\$10,000	
4				\$442,211	\$442,211			
	Sewer Enterprise Fund-Indirect Costs	\$549,590		\$580,590	\$580,590		\$580,590	



# Introduction to VeoRide: Dockless, Fee-based System







## **Simplicity**

# Fast Renting, Easy Process



Find a Ride



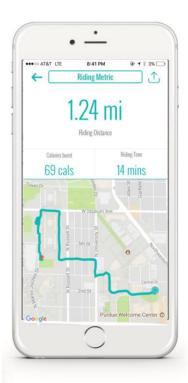


**Scan to Unlock** 



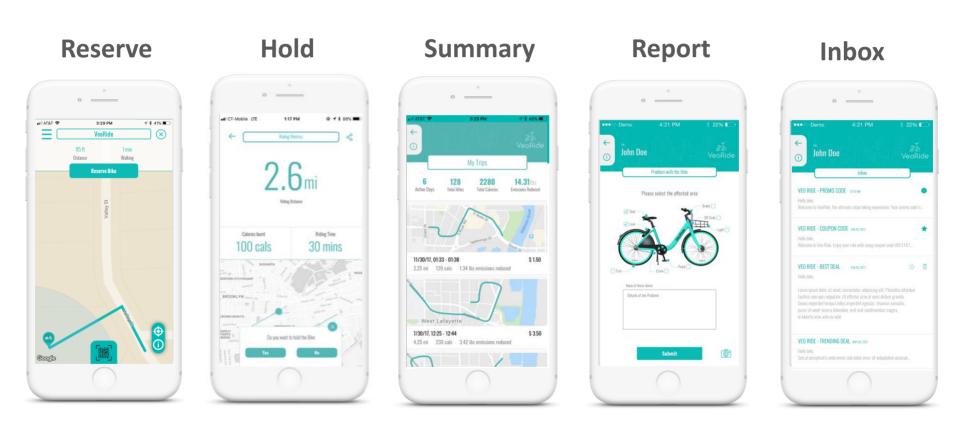


Park and Go



# **Enhanced User Options**

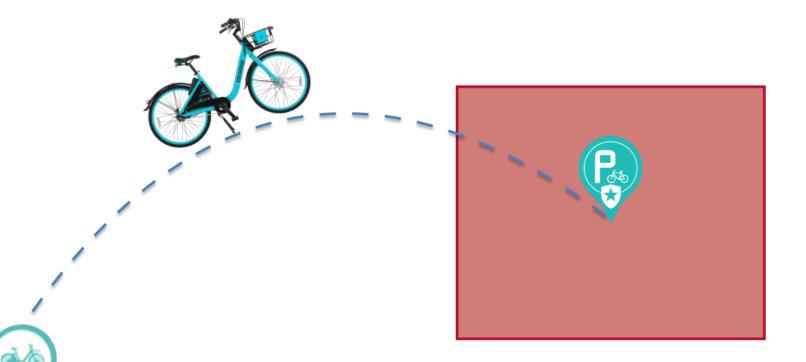
Features to enhance rider experience



## **Simplicity**

# **Smart Feature – Automatic Rebalancing**

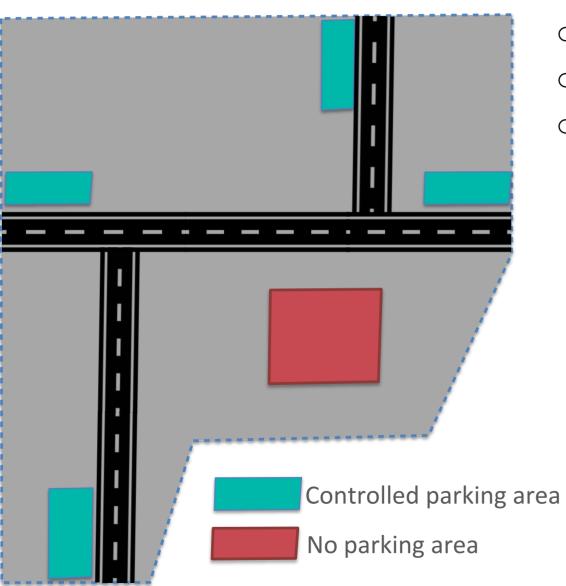
- Lucky Bike Free bike motivates re-balancing
- Users engagement to increase ridership
- Gamification system assists re-distribution
- Partnership opportunity with local business





## **Simplicity**

# **Virtual Parking Stations**



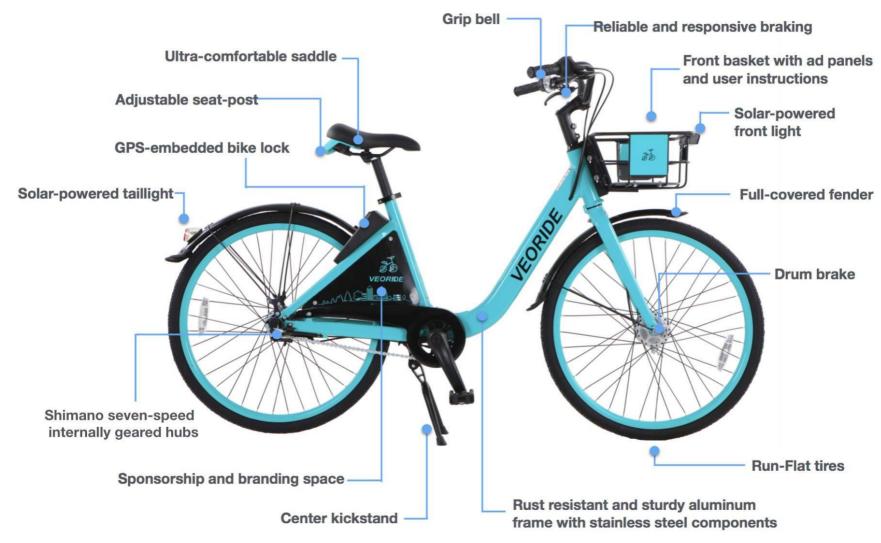
- Create multiple geo-fenced parking spots
- Create prohibited parking locations
- Collaborate with local community





## The VeoRide Bike: Self Sufficient and Comfortable

## Designed and based in United State



# **VeoRide Bike – Engineered for Rental Fleets**

### **Testing**



## **Manufacturing**



- Set extreme testing environment to ensure high quality and durable product
- Partner with the world's leading bicycle manufacturer
- o Sustainable product life cycle: 95% reclaimable; water-based paint

# **Marketing and Communication**

# Marketing Activities

## Safety Education



# **Customer Service**

- Marketing outreach activities
- Collaborate with local businesses, park services and rider organizations

- Meet-and-greet events with safety education
- Riding guide and parking rule communications

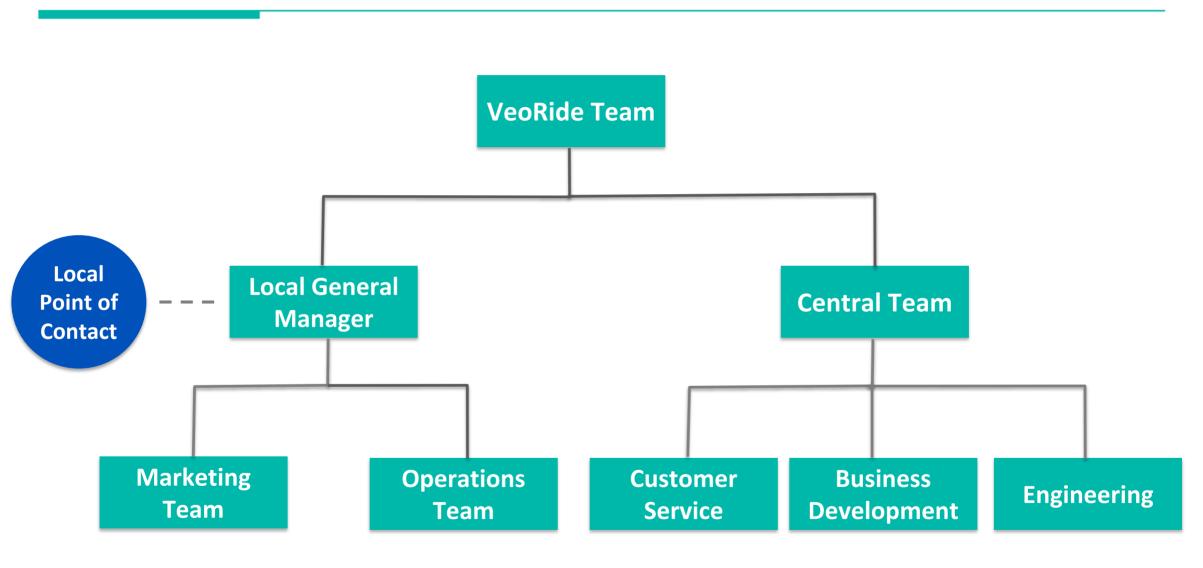
- Toll-free customer service number
- In-App ticket reporting system
- General Manager feedback gathering



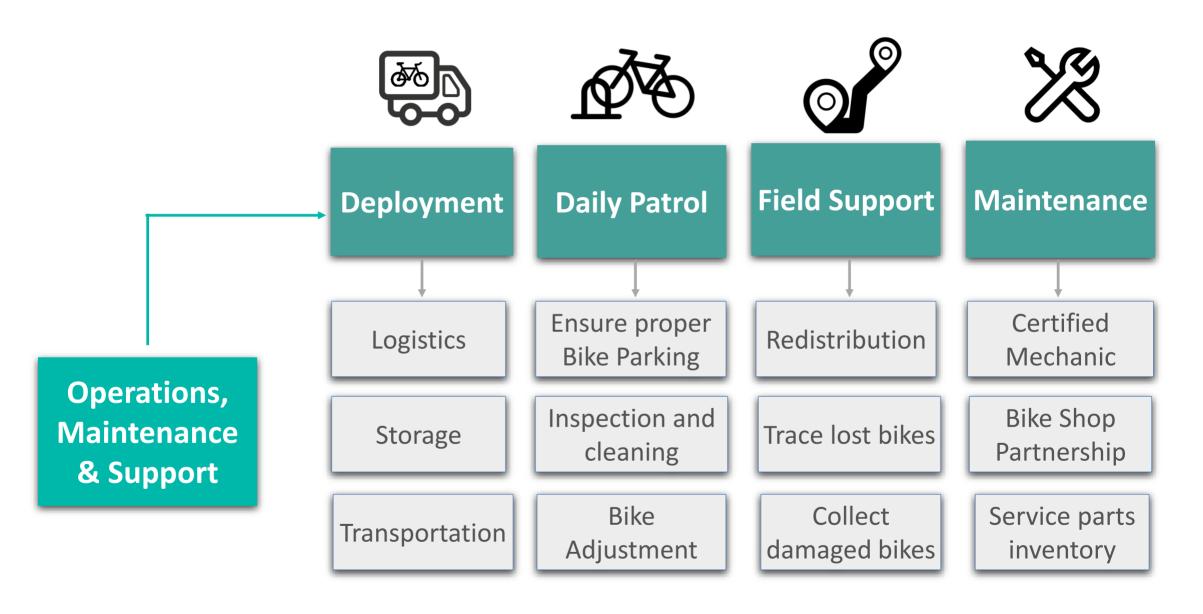




## **VeoRide Local Team: Local Point of Contact**



## **Operations and Maintenance**



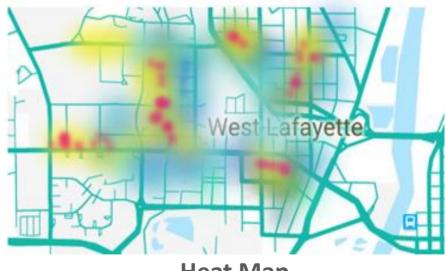
# **Data for Addressing Community Strategic Goals**



**Overall Ride statistics** 

Daily, Weekly, Monthly Usage





**Rider Trip Data** 

**Heat Map** 

# **VeoRide Pricing and Incentive Plan (final TBD)**

Discounted riding package for University students, faculties, and staffs

Package Type	Students, faculties, and staffs	Community Riders	Visitors				
Pay-As-You-Ride	50 cents every 15 minutes						
*Monthly Package	\$13.99	TBD	TBD				
*Yearly Package	\$48.99	\$99.99	TBD				
*Day Pass	NA	NA	TBD				

<sup>\*</sup>Packages include unlimited 30-min free rides, and Day Pass include unlimited 2-hour free rides. No capital outlay to community

## **Fast Installation Timeline**

#### Month 1

Program design
Bike customization

#### Month 3

180+ Bikes
Marketing campaign
Safety education

Agreement Signed

Pre-launch Implementation

Officially Launch

## Month 2

**Bicycle Production (6 weeks) Operation Setup** 

# We Can Accomplish Great Things Together

- Improve mobility by providing alternative transportation methods
  - Enable residents, students and visitors to travel across the area without using a vehicle.
- Reduce fuel use, air pollution and carbon dioxide emissions.
  - Can project savings of CO<sup>2</sup> per year.
- Inspire Healthier Lifestyle
  - Lower health care costs for sponsors
  - Help track exercise performance
- Signal progressive culture
  - Attract more young professionals
  - Promote bike culture and help to build bike friendly neighborhoods



## **VeoRide is So Much Better**



\$0

Zero program setup cost for communities.



#### **Customization Plan**

100% customizable bikes to build your brand.



## **Adaptive Planning**

Industry-first comprehensive bike share solution.



## **Smart Operation**

Geo-fenced Parking, Lucky Bike, and Ticket Reporting features makes operation a breeze.



### 50 cents to Ride

With available monthly and yearly discount packages



## **Data Analysis**

Ridership data can inform infrastructure planning.

Here are a few of the questions that have been raised in the past, with corresponding answers in CAPS.

1) Can you offer or recommend any sort of solution to the concern about offering bicycles to people without offering them a helmet to wear. One of our other two (2) Selectmen was particularly concerned about that when I introduced this Bike Share concept. I told him we would see if there is any way we could include a helmet share arrangement also but we never really got very far with that (and we recognize it is not as simple as it sounds due to perceptions people may have about wearing a used helmet).

THIS QUESTION COMES UP A LOT, AND ALWAYS GET ANSWERED WITH TWO WORDS – HEAD LICE. THE ISSUE IS A PUBLIC HYGIENE/SAFETY ONE AS THERE IS NO WAY TO 100% STERILIZE THE HELMETS BETWEEN USERS. VEORIDE WILL PROVIDE SOME HELMETS FOR PROMOTIONAL ITEMS AND WE DO STRONGLY ENCOURAGE HELMET USE, BUT IT IS THE USER'S RESPONSIBILITY TO OPERATE THE CYCLE IN A SAFE MANNER. WOULD BE GLAD TO DISCUSS IN MORE DETAIL AS DESIRED....

- 2) Is there an age limit on use of the bikes?

  ONE MUST BE 18 YEARS OF AGE TO RENT A CYCLE BUT CAN BE 13 YEARS TO OPERATE THE CYCLE,

  MEANING THE PARENT WILL NEED TO PROVIDE AUTHORIZE CREATING A VEORIDE ACCOUNT FOR A

  MINOR.
- 3) Can a single person rent multiple bikes? For example, say a family of four wanted to rent bikes but only the Mother had her wallet. Would she be able to rent bikes for her and the other three (3)? AT THIS TIME, ONE WOULD NEED TO CREATE A SEPARATE ACCOUNT FOR EACH RIDER TO USE THE APP, BUT I HAVE REFERRED THIS REQUEST TO OUR TECHNICAL TEAM. THAT SAID, WE HAVE A 1800 NUMBER WHERE ONE COULD CALL AND MULTIPLE BIKES CAN BE UNLOCKED AT ONE TIME.
- 4) What happens if bikes are left in an inappropriate place or, for some other reason, a Town employee (i.e. police officer, public works department employee, etc) must relocate the bike. Is there any issue with that?

WE APPRECIATE COLLABORATING WITH LOCAL TOWNSHIP EMPLOYEES TO MOVE THE BIKES IF AN ISSUE COMES UP. USUALLY IT IS ONE OF EDUCATION. IN ADDITION, IF THEY SEND US THE CYCLE ID, WE WILL TRACK THE LAST USER AND IF IT IS A REPEATED OFFENDER, WE WILL SPEAK WITH THEM AND IF NECESSARY, SUSPEND THEIR ACCCOUNT. THAT SAID, PENDING THE SIZE OF THE FLEET LOCALLY, WE WILL HAVE PART-TIME OR FULL-TIME VEORIDE EMPLOYEES AVAILABLE TO REBALANCE THE FLEET AND RESPOND TO ISSUES.

5) Can the paints be personalized to the local community? VEORIDE MANUFACTURES THE BIKES ON A "JUST IN TIME" BASIS. THUS, WE ARE ABLE TO CUSTOMIZE A COMMUNITY'S FLEET OF OVER 180 BIKES AT NO CHARGE. FOR SMALLER COMMUNITIES, WE FIND THEY LIKE THE VEORIDE TEAL COLOR. THE LEAD TIME TO DELIVER CUSTOM COLORED BIKES IS 6-7 WEEKS.

6) How fast could we launch bikes at Fairhaven?

MAY 15! WE HAVE THE VEORIDE TEAL COLORED BIKES AVAILABLE IN THE LOCAL AREA AND COULD LAUNCH THEM IMMEDIATELY UPON SIGNING MOU AS THE CITY WOULD REQUEST. IN ADDITION, WE COULD ADD ELECTRIC ASSIST BIKES THIS SUMMER, AND WE HAVE AN ADA COMPLIANT HANDBIKE AND A FAT TIRE BIKE COMING THIS FALL.